









## **SYSTEM DRIVEN SERVICES**

We provide marketing logistics systems to facilitate the movement of marketing materials throughout your sales and marketing network. Our full suite of production and fulfillment services are reserved for Blink's marketing logistics clients.

#### WHAT IS SOLARYCE?

Blink developed the Solaryce platform to solve pain points expressed by marketing and sales teams in large organizations. Solaryce helps manage the production and fulfillment of marketing materials, product samples, promotional items, and wearables, just to name a few. Our platform also includes reporting on users, items, and order details to provide oversight for administrators. Solaryce is a single-system solution that offers a high level of control over the production and procurement of marketing materials. Orders can be transmitted to Blink's facility, our clients' facilities, and third-party vendors.

Solaryce is supported by our account management and IT/Development teams. Specific functionality and special features can be programmed in addition to default capabilities by our in-house developers. Our goal will always be to expand the functionality of Solaryce as our industry continues to evolve.

### USER & ADMIN CONTROLS



Criteria-Based User Registration

### REPORTING & NOTIFICATIONS



Flexible/Customizable Reporting

#### **USER EXPERIENCE & INTERFACE**



Mobile Friendly



Marketing Dept Friendly UI



Criteria-Based Access



Order Details & Shipment Tracking



Supports Multiple Product Types



**Custom Integrations** 



**Budget Mechanism** 



Water-Level Notifications



Search & Filter Capabilities



Global/User Address Book



Multiple Payment Methods



Out-of-stock & Back-in-Stock Notifications



**Product Spotlights** 



**Ouick Add Function** 



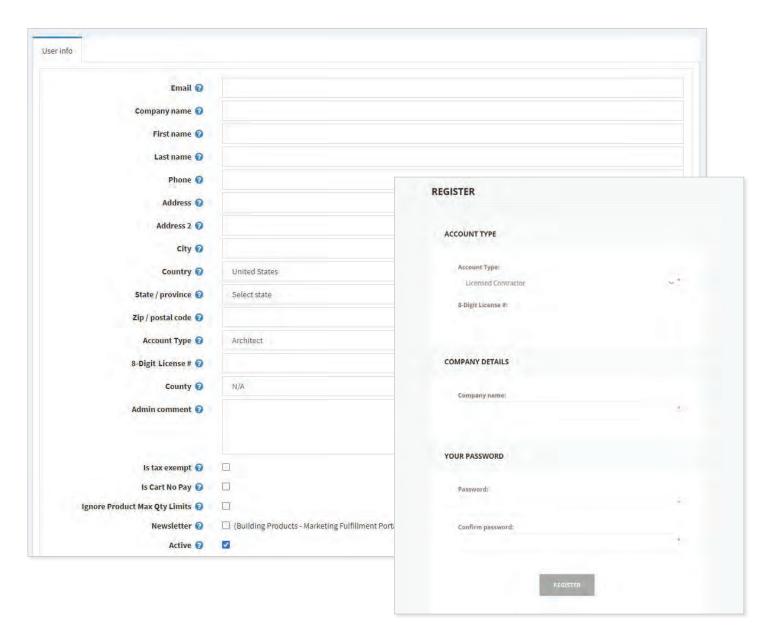
## USER & ADMIN CONTROLS

Blink's Solaryce platform provides as many access levels requested by organizations to manage users, orders, budgets, and more. The many options and product controls to choose from to provide a great catalog for your userbase. Our account management team provides the support needed to set up and maintain any of the features in each Solaryce deployment.

Solaryce provides users and administrators features that are not available in most standard fulfillment systems typically offered by printers, mailing vendors, marketing fulfillment warehouses, etc.

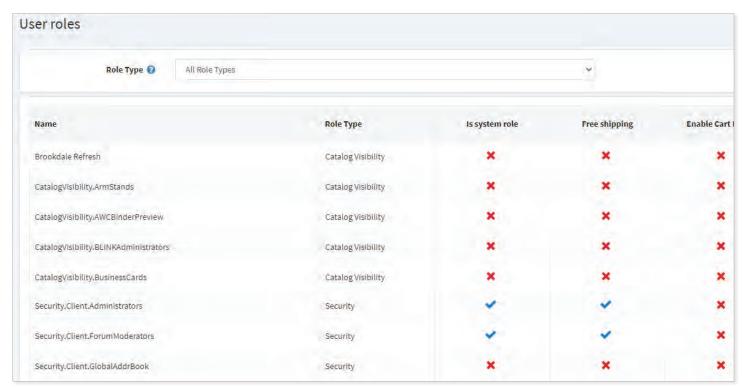
#### **CRITERIA-BASED USER REGISTRATION**

As an alternative to traditional account registration, Solaryce can be set up to help prevent competitors and unwanted guests from gaining access to proprietary information. Criteria exceptions can be entered in the administrative controls panel to manage who is requesting access to your Solaryce platform. Blink can also import user credentials to set up accounts in bulk instead of individual users registration.



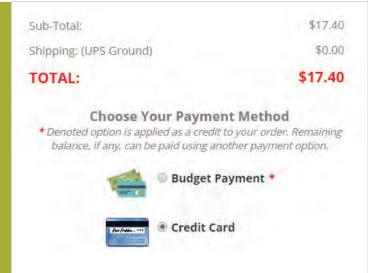
#### **CRITERIA-BASED ACCESS**

Solaryce can allow access to products, reporting, and admin controls based on specific criteria, allowing you to segment visibility and security by user group. This is useful when items are made available to the public, distributors, specific regions, etc. This provides much more control over what users see and keeps the catalog relevant to each individual user.



## MULTIPLE PAYMENT METHODS

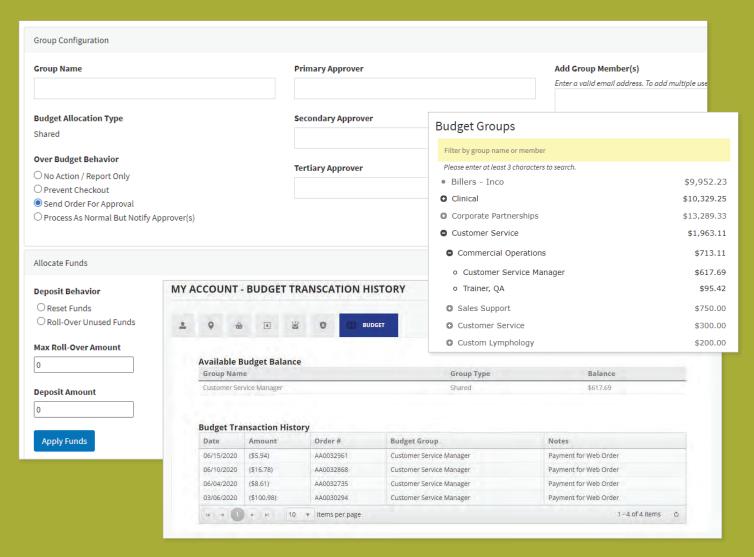
Most marketing fulfillment clients need flexibility when users check out. Solaryce allows payment in a variety of ways. Users can pay with "marketing dollars" assigned to them using the Solaryce budget mechanism. If not using a budget, items can be set up as "no-pay" and will display as \$0.00 in the cart. The fulfillment and production charges would then be invoiced to the organization. If a company only wishes to contribute to part of the transaction or not at all, users can pay with a credit card.



#### **BUDGET MECHANISM**

Control costs and prevent unnecessary depletion of sales and marketing materials by managing spend. Items are often ordered much faster than anticipated from sales and distribution networks. When this happens, marketing literature and product samples can quickly go out of stock. Once stocked out, sales people may lose the opportunity to obtain marketing aids for prospects, potentially impacting revenue opportunities. This leads to excessive fulfillment costs and premature production orders to replenish stock.

Admins can specify funds using the Solaryce budget mechanism to grant a certain amount of "marketing dollars" to be used on a user-by-user basis. The alloted budget availability can be set to a certain time frame. Budget controls can be applied to all products, product groups, and even individual items. Users can see their budget allowance and admins can access reporting on spend/usage.





## REPORTING & NOTIFICATIONS

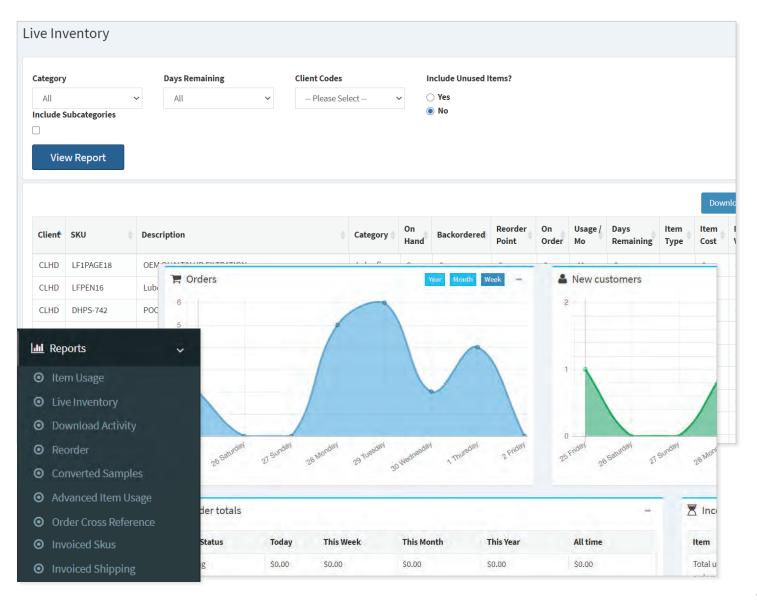
Many industry standard fulfillment solutions are limited to order reporting. Solaryce, on the other hand, has been developed with many areas of reporting and notifications to help you understand your marketing fulfillment activity. Our reporting will provide you with a good representation of your inventory levels, order history, shipment tracking, budget spend, user activity, and more.

Solaryce is linked to our internal systems to assure live analytics so that your reports and notifications are always up to date. In addition to our regular development cycle, Blink's developers can create additional reports and notification features.

#### FLEXIBLE & CUSTOMIZABLE REPORTING

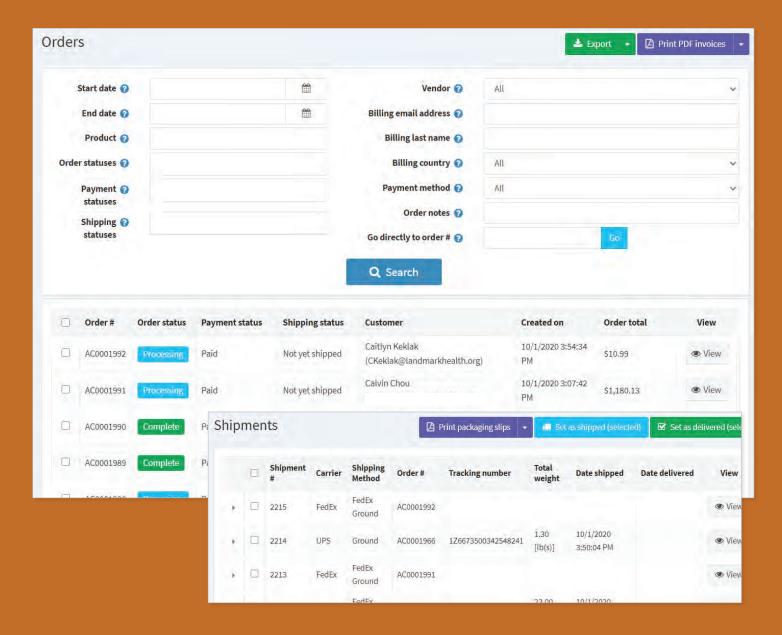
Solaryce provides reporting on ordering activity, user activity, inventory levels, keyword usage, item usage, and more Reports can be filtered, sorted, and downloaded from the Solaryce platform. You can read reports online or customize the layout to export information that you need. Downloadable reports are available in common formats so that data can easily be shared or imported into your own systems.

If you are in need of a report that is not in Solaryce by default, our programmers can create a new report that will be available from your admin dashboard.



#### ORDER DETAILS & SHIPMENT TRACKING

Solaryce makes it easy when users need to look up a specific order status, track their shipment, or look at order statistics over time. When viewing order data, you can view processing status, dollars by status over time, and more. Users can view the details of specific orders, such as shipping information, items ordered, payment details, etc. Tracking is also linked to our carriers, providing tracking numbers and live up-to-date shipment tracking information.



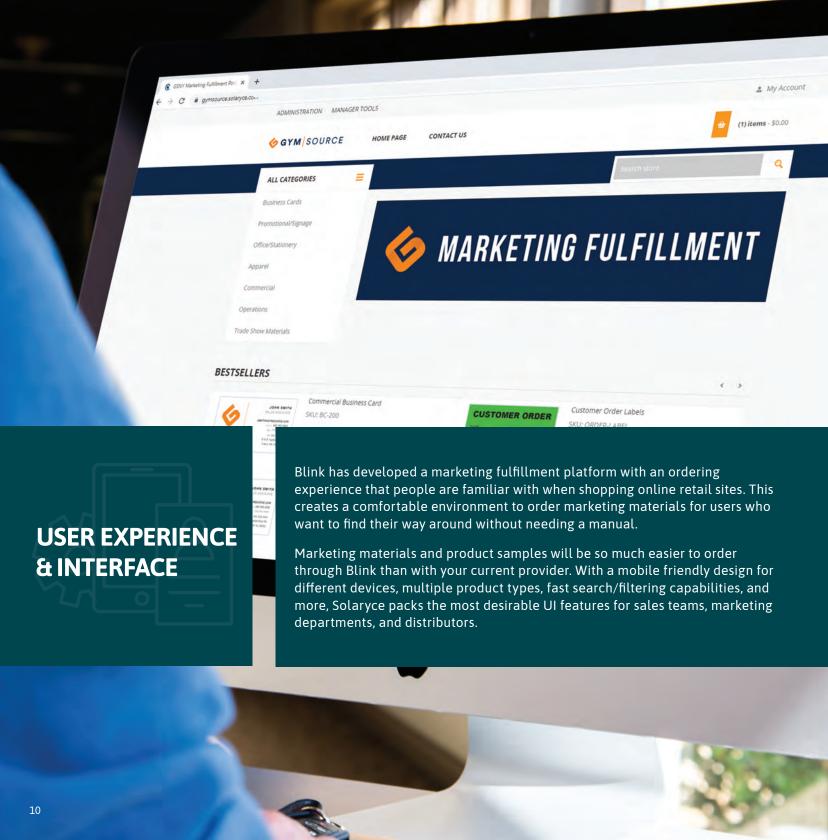
## WATER-LEVEL NOTIFICATIONS

Prevent your sales force from running out of marketing literature and product samples by setting low-level stock notifications. Water-level notifications can be based on a fixed number in stock or live usage. When a specified stock level is hit, an email notifies admins to order new inventory. Solaryce triggers live inventory water-level notifications when calculating how many days each item has on hand by evaluating item usage statistics.

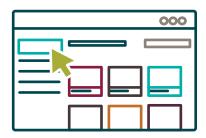
### OUT-OF-STOCK & BACK-IN-STOCK NOTIFICATIONS

Solaryce notifies client administrators and Blink account managers if an item goes out of stock. Items can be listed as out of stock in the product catalog with a notification option when the item is back in stock. Users will then be emailed as soon as the item they want is available. This is beneficial when sales teams request product samples and literature that are in demand.





#### MARKETING DEPARTMENT FRIENDLY UI



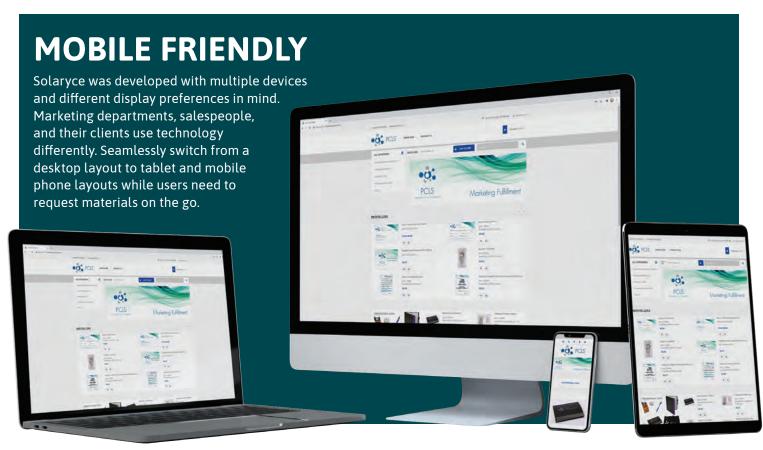
Easier to navigate compared to other marketing fulfillment platforms. This saves users and administrators time so they can move on to other daily tasks.



Similar interface to current retail shopping sites provides a familiar method to search and filter when ordering marketing materials and product samples.



Ability to build customized kits with ease, allowing users to have options when ordering materials specific to their upcoming client meetings, prospect mailings, etc.





### **SUPPORTS MULTIPLE PRODUCT TYPES**

Solaryce supports various marketing product types. Whether you need fulfillment for inventoried items, print-on-demand materials, or customized print-on-demand pieces, Solaryce is the perfect system to manage those items.

## INVENTORIED PRODUCTS

Inventoried products are items that have already been produced, such as marketing literature, banners, product samples, promotional products, wearables, etc. These products are stored in our warehouse, ready to be shipped. Solaryce is connected to our inventory management system, so clients can have confidence in the accuracy and support provided for inventoried items. Products can be available on Solaryce in less time if produced by Blink.

#### **PRINT-ON-DEMAND**

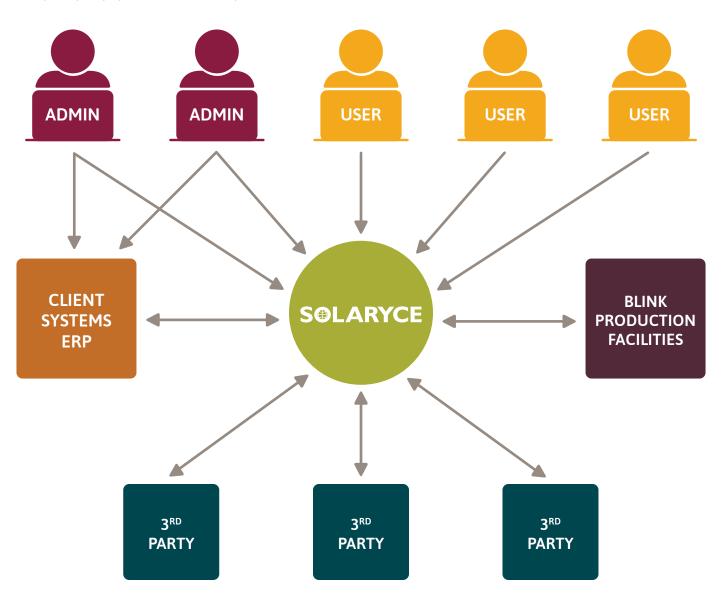
Print-On-Demand (POD) art files are stored on our server to be printed upon request from Solaryce users. We have a proofing process for the initial print run to set quality control standards. Color profiles and print specifications are kept on file for print accuracy. When your team has updates to POD files, we can update the library with your new files or use our designers to make edits. The old art files are then archived for future reference.

#### CUSTOM PRINT-ON-DEMAND

Custom Print-On-Demand (CPD) products are variable marketing and stationery items that can be customized through Solaryce. Using form fields or by pulling in default user information, users can customize text, images, etc. Live proofs are immediately available to approve prior to printing. Once approved, the print ready files are ready for production. When using Solaryce, ordering business cards, postcards, event flyers, and more items has never been easier.

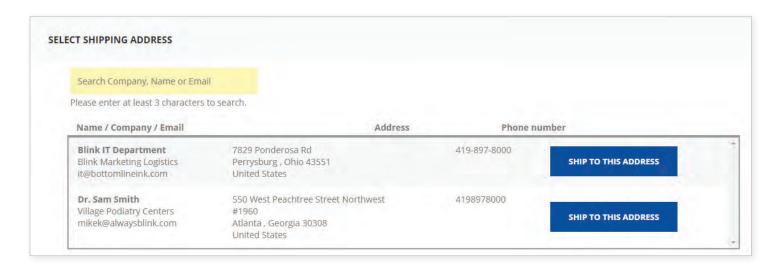
#### **CUSTOM INTEGRATIONS**

Solaryce is backed by our expert in-house developers and was built with a plugin-based architecture which allows Blink to create specific features for our clients. We work with custom API calls, EDI integrations, and more to integrate Solaryce with your system and production facilities. Our developers will work with your team to plan out and execute single sign-on integrations, ERP write-backs, CRM integrations, and 3rd-party production order integrations, just to name a few. Our goal is to provide seamless communication between our system, your system, and any 3rd party systems as necessary.



### **GLOBAL/USER ADDRESS BOOK**

The Solarcye global/user address book was designed in response to sales and marketing users requesting a system to easily facilitate their shipments without repeatedly looking up addresses. Now you can Keep all contacts in one place and quickly search without the need to track down addresses from other databases. Contacts are available for shipping right from the Solaryce platform.



## PRODUCT SPOTLIGHTS

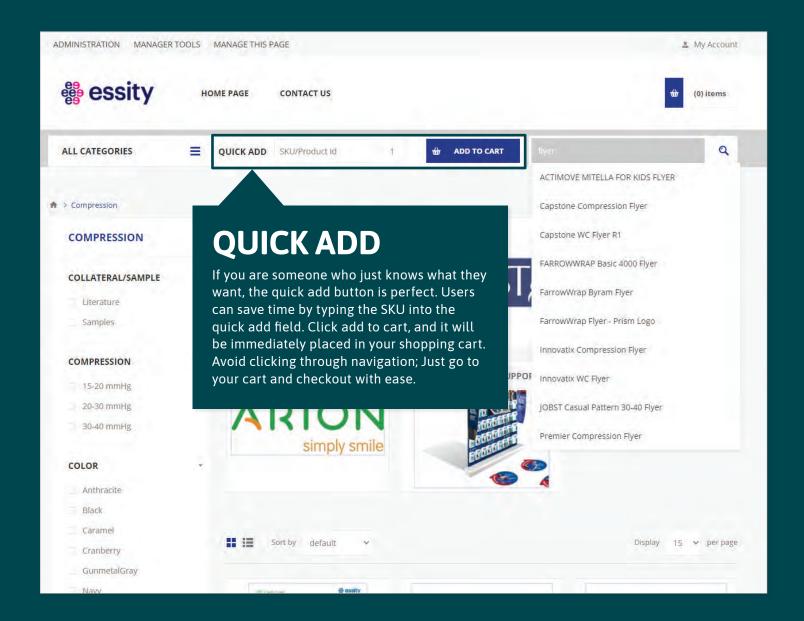
Push new or popular samples and literature to the forefront so that your sales and distribution networks know what is available and what is in demand. Putting your message in people's hands is great, but putting the latest and greatest message in their hands is even better. Solaryce can let users know about new or popular product samples and literature before they start searching.



#### **SEARCH & FILTER CAPABILITIES**

Solaryce includes a live search feature that quickly pairs down possible search results as users type. This is helpful whether searching by SKU or description.

Blink's platform uses a filtering pane similar to online retail shopping that will allow users to find products much more efficiently than simply browsing through product categories.



#### **SOLARYCE FEATURES & FUNCTIONS**



#### **USER & ADMIN CONTROLS**

**Budget Mechanism** 

**Configurable Shipping Options** 

Criteria-Based Access

Criteria-Based User Registration

Discounts & Coupon Codes

Max Qty Rules With Time Intervals

Multiple Payment Methods

**Product Attributes** 

**Product Category Management** 

Product Tags



#### **USER EXPERIENCE & INTERFACE**

Client-Branded Web Platform

**Custom Integrations** 

**Custom On Demand Kitting** 

Downloadable Products

Global/User Address Book

Live Custom Proofs

Marketing Friendly UI

Mobile Friendly

Multiple Images Per Product

**Product Spotlights** 

**Quick Add Function** 

**Quote Requests** 

**Related Products** 

**Required Product Bundling** 

Search & Filter Capabilities

Secure Shopping Cart

**Shipping Estimates** 

**Subscription Purchases** 

Supports Multiple Product Types

Wishlists



#### **REPORTING & NOTIFICATIONS**

Back-End Warehouse Management System

Cost Center Tracking

Customizable Message Content

Customizable Web Content

Flexible & Customizable Reporting

**Item Exports** 

Order Details & Shipment Tracking

**Order Exports** 

Out-of-Stock & Back-in-Stock Notifications

Report Exports

Water-Level Notifications



#### **MAINTENANCE**

Automatic Updates

Feature Rollouts

Help Desk Support

Inventory Maintenance

Program Support

User Management

# Blink puts your brand in your clients' hands!



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